



# PALAIS THEATRE ANNUAL REPORT 2022/23

**Live Nation Australia Venues**

1<sup>st</sup> April 2022 - 31<sup>st</sup> March 2023



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# INTRODUCTION

Dear City of Port Phillip,

We are pleased to be able to produce the sixth annual report from the Palais Theatre. Over last year we have seen an exciting and diverse set of content at the venue as we returned to live in a big way. We saw Locals, Melburnians and Interstate visitors attend the venue and local area at levels not seen since 2019.

Over the last 12 months we have also able to begin to reignite some of our large transformational enhancements to the 95-year-old venue, whether these are BISF commitments or additional Live Nation Australia Venues investment.

Last year was our biggest year to date regarding all key performance areas of the business, and the current year is looking even stronger, which we could not do without the support and strong relationship we have with the City of Port Phillip.

Kind regards

**Lloyd Jones**  
Venue Manager

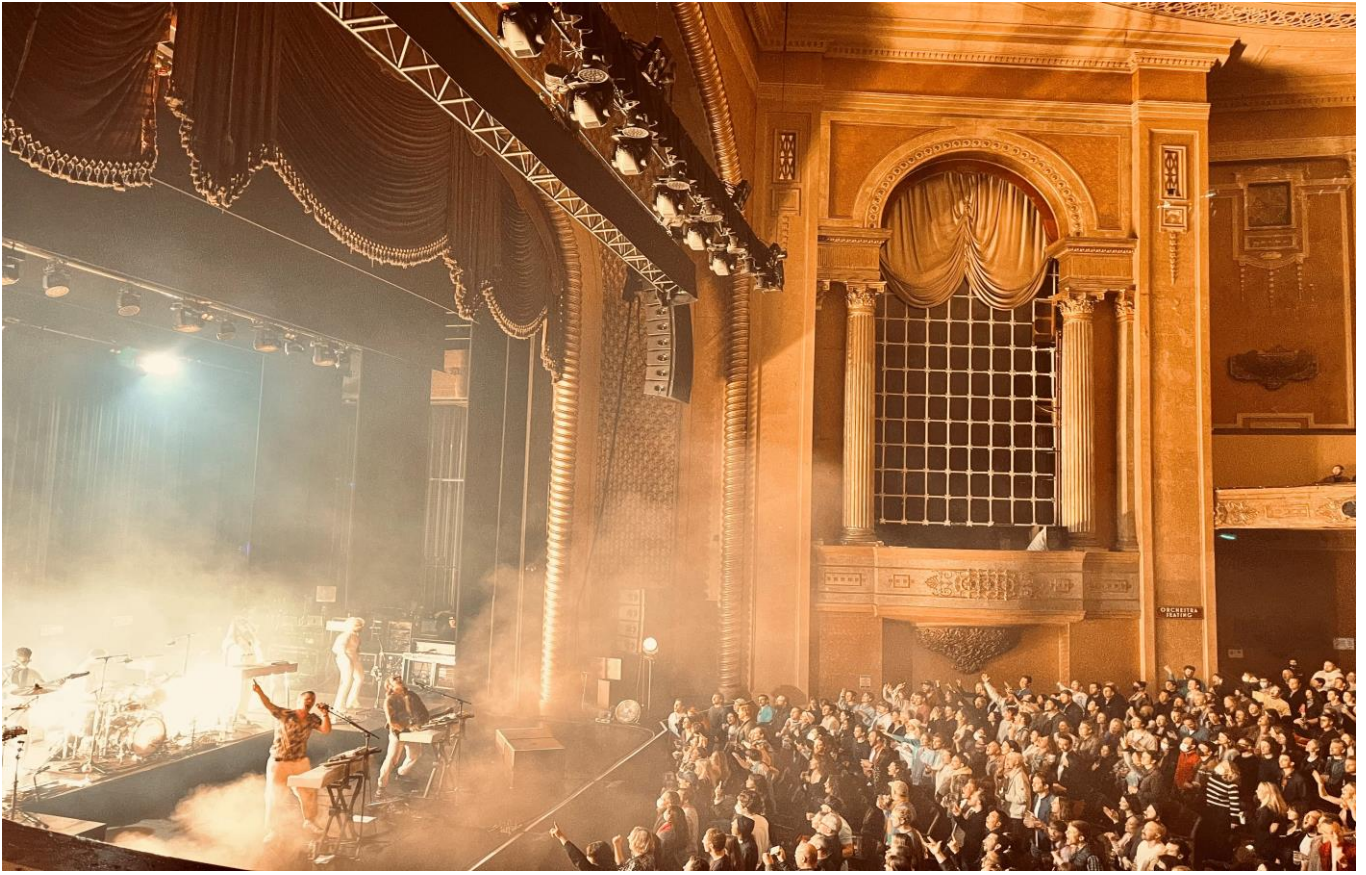
***We had our biggest year yet in all the key performances areas of the Palais Theatre, and we are very excited about the future, which we could not do without the support and strong relationship we have with the City of Port Phillip.***

# FINANCIAL SUMMARY

## Repairs and Maintenance Works

The Palais Theatre was able to re-engage a Facilities Manager as staffing levels returned to pre-Covid levels, The table below is a summary of all proactive, reactive repairs & maintenance performed during this period.

A GRADE MAINTENANCE SERVICE PTY LTD	Plumbing repairs & maintenance
ADT FIRE MONITORING	Fire Monitoring
ALL PURPOSE PUMPS PTY LTD	Annual servicing
ALTAIRE SERVICING	Monitoring, repairs & maintenance
AVEM QUIRKS	Food machinery
BUNNINGS GROUP LTD	R&M Supply Expense
CITY OF PORT PHILLIP	Council
CLARCON PTY LTD TRADING AS BEFORE THE DRUMS	Staging
CUSTOM SERVICE & MAINTENANCE PTY LTD	Air Conditioning Servicing & Repairs
DIGICOM WIRELESS PTY LTD	Communications
DO IT BABY FACTORY	Artwork
ECOBUILD AUSTRALIA T/A ANDY RYAN	Carpentry
ENTIRE SERVICE AND MAINTENANCE PTY LTD	R&M of foot warmers & associated infrastructure
EXOPEST CONTROL PTY LTD	Pest control
FACTORY SOUND SALES PTY LTD	Audiovisual installation
GOLDEN STAR SECURITY PTY LTD	Alarm monitoring
HEDE ELECTRICS PTY LTD	Electrical repairs, maintenance & upgrades
INSTALLATION THEATRICAL ENGINEERING	Annual service & inspection of counterweight systems
KINGLOC COMMERCIAL REFRIGERATION PTY LTD	Fridge Servicing
LEX AUDIO VISUAL	Audio
MACHEALTH IT	IT Services
MOTION ELEVATORS	Servicing of Elevator
PHASESHIFT PRODUCTIONS	Lighting
SCENIC STUDIOS AUSTRALIA PTY LTD	Painting supplies for painting of stage
SIMON MILLS PLUMBING	Plumbing repairs & maintenance
SPECTROL PTY LTD	Air-conditioner repairs
TEMPLE LOCKSMITHS & SECURITY	Locksmiths
THE ELEVATOR DOCTOR	Communications
FUSION SIGNAGE	Signage
<b>Total R&amp;M</b>	<b>\$92,979</b>



## Management of Assets & Facilities

### Building Improvement Sinking Fund

As agreed on completion of the Year 5 annual report, the total BISF spent up to that date was \$2,703,177. This results in Live Nation having a credit balance within the BISF program for an amount of \$107,043.

For the 2022/23 period the indexed BISF obligation (@ 4.5%) was \$559,987. Attached to this report is a summary of the current BISF status, refer to Schedule, Page 21.

Throughout the 22/23 year, the following works BISF were completed.

Description of BISF Works	Amount as per BISF
Seating Restoration (design & tender)	\$13,000
Heating / Cooling Upgrade (design & tender)	\$50,000
Handrail Extensions	\$17,500
Replacement of Ceiling Green Room	\$25,000
<b>TOTAL</b>	<b>\$105,500</b>

The Heating / Cooling upgrade project is in final stages of design.

The following table lists the works pre-approved by COPP for the BISF, which are currently in progress.

Description of BISF Works	Pre-Approved Works	Spend to Date	Remaining Spend
Solar – Feasibility Work	\$50,000	\$0	\$50,000
Orchestra Seating	\$960,000	\$13,000	\$947,000
Stage Valance	\$75,000	\$0	\$75,000
Heating / Cooling Upgrade	\$2,010,000	\$66,500	\$1,943,500
<b>TOTAL</b>	<b>\$3,020,000</b>	<b>\$79,500</b>	<b>\$2,940,500</b>

Stage 1 - orchestra seating project is underway with new seats scheduled to be installed during December 2023 and January 2024.

We estimate the Heating / Cooling upgrade project will be completed last QT 2024 at a total cost of around \$3.8 million.

Furthermore, the following BISF works are scheduled to be undertaken for 2023/24, pending COPP approval.

Description of BISF Works	Scope	Proposed Amount
House Lighting Control	BISF – Contingency	\$3,500
Replacement of Split Aircon Systems	Replace Existing Split Systems	\$23,500
Guard House for BOH Carpark	BISF – Contingency	\$17,500
Back of House Kitchenette	BISF – Contingency	\$20,000
Convert Cloak Room to extend Office	BISF – Contingency	\$35,000
CCTV Upgrade	BISF – Contingency	\$12,000
Heating / Cooling Upgrade	BISF – Contingency (Additional Funding)	\$1,790,000
<b>TOTAL</b>		<b>\$1,884,000</b>

## Non BISF Venue Improvements

The following Non-BISF works were completed were completed during 2022/2023.

Description of Non - BISF Works	Amount as per BISF
Completion of Mobile F&B Outlet	\$11,095
Function Room Upgrade	\$27,500
Fire Escape Cladding	\$160,000
Front Truss & Motors	\$39,000
<b>TOTAL</b>	<b>\$237,595</b>

The following non-BISF works are scheduled to be completed during 2023/24

Description of Non - BISF Works	Amount as per BISF
Equipment Lift	\$18,750
Local artist Mural – Backstage	\$18,000
Car Park Lighting Upgrade	\$5,000
Roller Door Repairs & Paint	\$10,000
<b>TOTAL</b>	<b>\$51,750</b>

# OPERATIONS & EVENTS

## 2022/23 Bookings

We have had a big year, with a record number 132 shows conducted within venue during this period of which 42 were sold out, which led to seeing the local restaurants and bars very busy and a buzz with attendees of these shows. The diversity of content has also been a highlight, with a wide range of Comedy Acts and big-name Live Music acts like Dua Lipa and home-grown acts like Nick Cave and Midnight Oil.

Date	Event	Type
1 April 2022	CARL BARRON	Concert - Comedy
2 April 2022	CARL BARRON	Concert - Comedy
3 April 2022	CARL BARRON	Concert - Comedy
5 April 2022	CARL BARRON	Concert - Comedy
6 April 2022	CARL BARRON	Concert - Comedy
7 April 2022	CARL BARRON	Concert - Comedy
9 April 2022	CARL BARRON	Concert - Comedy
10 April 2022	CARL BARRON	Concert - Comedy
11 April 2022	THE VERONICAS	Concert - Pop
12 April 2022	CARL BARRON	Concert - Comedy
13 April 2022	CARL BARRON	Concert - Comedy
16 April 2022	AARON CHEN	Concert - Comedy
19 April 2022	GEORGE BENSON	Concert - Blues & Roots
20 April 2022	GEORGE BENSON	Concert - Blues & Roots
22 April 2022	SHEN YUN	Performing Arts - Dance
23 April 2022	SHEN YUN (Early Show)	Performing Arts - Dance
23 April 2022	SHEN YUN (Late Show)	Performing Arts - Dance
24 April 2022	SHEN YUN	Performing Arts - Dance
25 April 2022	SHEN YUN	Performing Arts - Dance
26 April 2022	SHEN YUN (Early Show)	Performing Arts - Dance
26 April 2022	SHEN YUN (Late Show)	Performing Arts - Dance
30 April 2022	TIM DILLON	Concert - Comedy
5 May 2022	KASEY CHAMBERS & BUSBY MAROU	Concert - Country
6 May 2022	JIMMY REES	Concert - Comedy
11 May 2022	NEIL YOUNG'S HARVEST	Concert - Blues & Roots
12 May 2022	LET IT BE	Concert - Pop
13 May 2022	50 YEARS OF IMAGINE	Concert - Pop
14 May 2022	JOE AVATI (Early Show)	Concert - Comedy
14 May 2022	JOE AVATI (Late Show)	Concert - Comedy
21 May 2022	JIMMY REES	Concert - Comedy



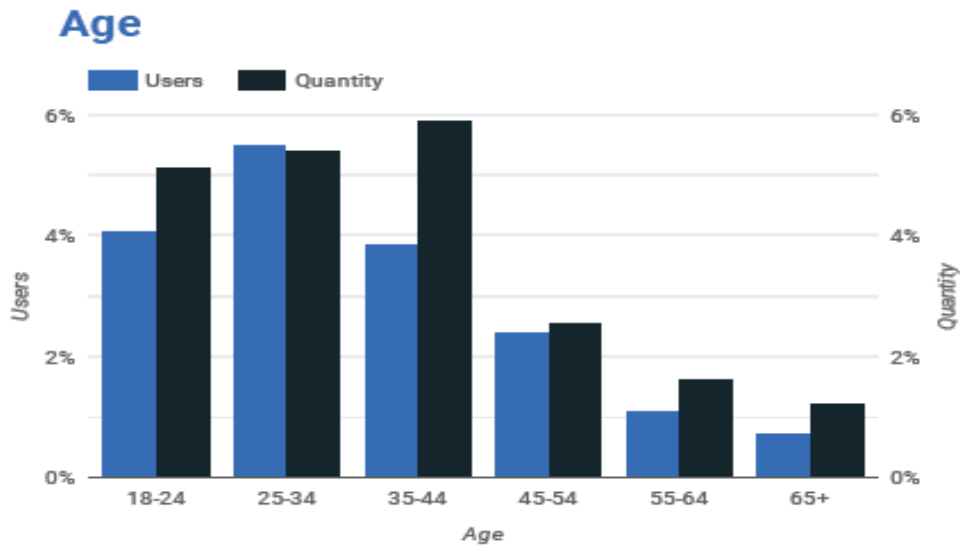
24 May 2022	DINE WITH HEART GALA	Function - Community Reservation
26 May 2022	IBBY AKBAR	Concert - Comedy
28 May 2022	MEMORIES OF SAN REMO	Concert - World & Cultural
29 May 2022	KADIM AL SAHIR	Concert - World & Cultural
2 June 2022	JOAN AS POLICE WOMAN	Concert - Rock & Indie
3 June 2022	SONGS FOR SUZANNE	Concert - Blues & Roots
4 June 2022	CHOCOLATE STARFISH	Concert - Rock & Indie
10 June 2022	NIGEL NG	Concert - Blues & Roots
11 June 2022	GREEK LEGENDS OF THE 20TH CENTURY	Concert - World & Cultural
14 June 2022	JIM JEFFERIES	Concert - Comedy
17 June 2022	LEAVING JACKSON	Concert - Country
23 June 2022	STEVE HACKETT	Concert - Blues & Roots
25 June 2022	JON STEVENS - NOISEWORKS   INXS COLLECTION	Concert - Rock & Indie
8 July 2022	KATE MILLER-HEIDKE	Concert - Rock & Indie
9 July 2022	XAVIER RUDD	Concert - Blues & Roots
12 July 2022	WORLD OF MUSICALS	Concert - Variety
16 July 2022	MOEIN	Concert - World & Cultural
17 July 2022	CHARITY GALA CONCERT FOR UKRAINE	Concert - Variety
23 July 2022	JUNGLE	Concert - Blues & Roots
29 July 2022	EIREBORNE	Performing Arts - Dance
4 August 2022	THE TEN TENORS	Concert - Classical & Jazz
5 August 2022	VIKA AND LINDA	Concert - Pop
6 August 2022	BEAUTY & THE BEAST (VSB)	Performing Arts - Dance
13 August 2022	NIGEL NG (Early Show)	Concert - Comedy
13 August 2022	NIGEL NG (Late Show)	Concert - Comedy
14 August 2022	INDIAN FILM FESTIVAL OF MELBOURNE AWARDS NIGHT	Concert - World & Cultural
15 August 2022	COATESVILLE PRIMARY SCHOOL	School
19 August 2022	AJR	Concert - Pop
27 August 2022	WIZARD OF OZ (IL MAGO DI OZ)	Performing Arts - Opera
30 August 2022	WIZARD OF OZ (IL MAGO DI OZ)	Performing Arts - Opera
2 September 2022	THE ROLLING STONES REVUE	Concert - Rock & Indie
9 September 2022	MAKSIM MRVICA	Concert - Classical & Jazz
10 September 2022	SWAN LAKE - ROYAL CZECH BALLET	Performing Arts - Dance
12 September 2022	MIDNIGHT OIL	Concert - Rock & Indie
14 September 2022	MIDNIGHT OIL	Concert - Rock & Indie
16 September 2022	OMID DJALILI	Concert - Comedy
17 September 2022	PYX LAX	Concert - Rock & Indie

18 September 2022	TONY HADLEY 40TH ANNIVERSARY TOUR	Concert - Pop
20 September 2022	PATTY MILLS - SPEAKING MY LANGUAGE TOUR	Speaking
22 September 2022	WOG BOY 3 - MOVIES SCREENING	Film
23 September 2022	WOG BOY 3 - MOVIES SCREENING	Film
24 September 2022	WOG BOY 3 - MOVIES SCREENING	Film
25 September 2022	WOG BOY 3 - MOVIES SCREENING	Film
26 September 2022	EMMA MEMMA	Concert - Children
30 September 2022	CALISTHENICS VICTORIA STATE CHAMPIONSHIPS	Performing Arts - Dance
14 October 2022	RUPAUL'S DRAG RACE	Concert - Variety
15 October 2022	QUEEN BOHEMIAN RHAPSODY 50 YEARS ON	Concert - Rock & Indie
18 October 2022	IL VOLO	Concert - World & Cultural
20 October 2022	BILL BAILEY	Concert - Comedy
21 October 2022	BILL BAILEY	Concert - Comedy
22 October 2022	BILL BAILEY	Concert - Comedy
23 October 2022	BILL BAILEY	Concert - Comedy
28 October 2022	JAMES REYNE	Concert - Pop
30 October 2022	DUA LIPA	Concert - Pop
4 November 2022	THE COMEDIANS	Concert - Comedy
8 November 2022	TLC	Concert - Hip Hop & RNB
11 November 2022	LOUIS C.K.	Concert - Comedy
12 November 2022	LOUIS C.K.	Concert - Comedy
13 November 2022	GOOGOOSH	Concert - World & Cultural
19 November 2022	MELBOURNE INDIE VOICES	Concert - Variety
20 November 2022	THE BLACK CROWES	Concert - Rock & Indie
23 November 2022	FIRBANK GRAMMER PRESENTATION EVENING	School
26 November 2022	THE COMEDIANS	Concert - Comedy
27 November 2022	THE WOMBATS	Concert - Rock & Indie
30 November 2022	NICK CAVE & WARREN ELLIS	Concert - Blues & Roots
1 December 2022	AIR SUPPLY	Concert - Pop
2 December 2022	NICK CAVE & WARREN ELLIS	Concert - Blues & Roots
14 December 2022	A CHRISTMAS CAROL	Performing Arts - Opera
15 December 2022	A CHRISTMAS CAROL	Performing Arts - Opera
16 December 2022	A CHRISTMAS CAROL	Performing Arts - Opera
17 December 2022	A CHRISTMAS CAROL	Performing Arts - Opera
17 December 2022	A CHRISTMAS CAROL	Performing Arts - Opera
4 January 2023	CHRIS CHENEY - 'ONSTAGE'	Concert - Rock & Indie
5 January 2023	THE MERINDAS - 'ONSTAGE'	Concert - Pop

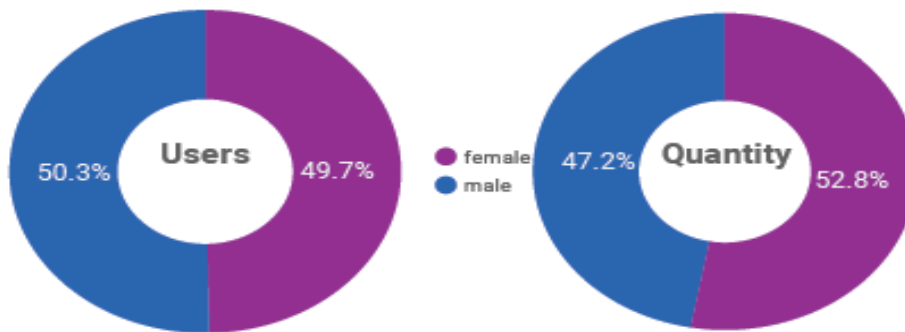
6 January 2023	BIG SCARY - 'ONSTAGE'	Concert - Rock & Indie
7 January 2023	HATCHIE - 'ONSTAGE'	Concert - Pop
14 January 2023	ALAN CUMMING	Speaking
18 January 2023	DANIEL HOWELL	Speaking
27 January 2023	TOM SEGURA (Early Show)	Concert - Comedy
27 January 2023	TOM SEGURA (Late Show)	Concert - Comedy
28 January 2023	TOM SEGURA (Early Show)	Concert - Comedy
28 January 2023	TOM SEGURA (Late Show)	Concert - Comedy
3 February 2023	UMBERTO TOZZI	Concert - World & Cultural
4 February 2023	BALLET INTERNATIONAL GALA	Performing Arts - Dance
7 February 2023	BEN HARPER	Concert - Blues & Roots
9 February 2023	MOTHER MOTHER	Concert - Rock & Indie
10 February 2023	BONEY M	Concert - Pop
17 February 2023	THE COMEDIANS	Concert - Comedy
18 February 2023	MARLON WILLIAMS	Concert - Rock & Indie
23 February 2023	DEL AMITRI	Concert - Blues & Roots
24 February 2023	THE COMEDIANS	Concert - Comedy
25 February 2023	NOEL MILLER	Concert - Comedy
3 March 2023	PAVEMENT	Concert - Blues & Roots
4 March 2023	RICHARD MARX	Concert - Pop
8 March 2023	RICCHI E POVERI	Concert - World & Cultural
9 March 2023	AURORA	Concert - Pop
10 March 2023	WEIRD AL YANKOVIC	Concert - Pop
11 March 2023	WEIRD AL YANKOVIC	Concert - Pop
17 March 2023	CLANNAD	Concert - Blues & Roots
22 March 2023	MICF - GALA FOR OXFAM	Concert - Comedy
25 March 2023	MICHAEL MOSLEY	Speaking
29 March 2023	MICF - ALLSTAR SUPERSHOW	Concert - Comedy

Ticketmaster data provided the following analysis over this period of shows.

## AGE/GENDER



### Gender



## KEY AREAS DRIVING TRAFFIC

Country	Users	Quantity
Australia	1,061,874	221,386
Canada	4,301	1,024
France	819	614
Singapore	819	410
Mexico	410	205
Ukraine	614	0
Kenya	205	0
Hong Kong	410	0
<b>Grand total</b>	<b>1,101,605</b>	<b>223,639</b>

Region	Users	Quantity
Victoria	834,754	179,812
New South Wales	166,910	31,744
Queensland	47,718	4,301
Western Australia	10,854	2,048
South Australia	16,179	1,434
Tasmania	12,697	1,229
Quebec	3,277	1,024
Australian Capital Territory	4,096	819
Grand total	1,101,605	223,639

City	Users	Quantity
Melbourne	790,313	170,391
Sydney	96,050	15,974
(not set)	47,308	7,578
Parkes	6,554	3,072
Brisbane	26,009	2,253
Perth	9,421	2,048
Central Coast	7,578	1,638
Adelaide	14,131	1,434
Grand total	1,101,605	223,639

The totals are the same as its segmenting the key areas driving traffic by country, region & city – highlighting the top areas driving traffic.

## 2023/24 Bookings Forecast

As we look ahead, the level of content coming through the doors at the Palais Theatre continues to grow. We currently have the following content confirmed and on sale with 12 of these shows already sold out. We estimate 135-140 shows during this period.

Date	Event	Type
1 April 2023	THE COMEDIANS (Early Show)	Concert - Comedy
1 April 2023	THE COMEDIANS (Late Show)	Concert - Comedy
3 April 2023	BECK	Concert - Rock & Indie
4 April 2023	COUNTING CROWS	Concert - Rock & Indie
5 April 2023	BONNIE RAITT & MAVIS STAPLES	Concert - Blues & Roots
6 April 2023	JASON ISBELL AND THE 400 UNIT	Concert - Blues & Roots
7 April 2023	JASON BONHAM'S LED ZEPPELIN EVENING	Concert - Blues & Roots
8 April 2023	HARIHARAN	Concert - World & Cultural
10 April 2023	BUDDY GUY	Concert - Blues & Roots
12 April 2023	MASIWEI	Concert - Hip Hop & RNB
15 April 2023	KURTIS CONNER	Concert - Comedy
19 April 2023	RICHARD CLAYDERMAN	Concert - Classical & Jazz
20 April 2023	RICHARD CLAYDERMAN	Concert - Classical & Jazz
26 April 2023	ZIONISM VICTORIA	Religion
28 April 2023	ABBIE CHATFIELD	Speaking
29 April 2023	DON MCLEAN	Concert - Rock & Indie
30 April 2023	ZUCCHERO	Concert - Blues & Roots
3 May 2023	DINE WITH HEART	Function - Community Reservation

6 May 2023	EBI	Concert - Comedy
7 May 2023	MOTHER AFRICA	Concert - World & Cultural
17 May 2023	THE MAGICAL MUSIC OF HARRY POTTER	Concert - Variety
19 May 2023	RICHARD CLAPTON'S 50TH ANNIVERSARY	Concert - Rock & Indie
20 May 2023	SGT. PEPPER'S LONELY HEARTS CLUB BAND ORCHESTRATED	Concert - Variety
21 May 2023	LEO & JOE'S BIG BIRTHDAY BASH	Concert - Rock & Indie
26 May 2023	BALLET REVOLUCION	Performing Arts - Dance
27 May 2023	BALLET REVOLUCION (Early Show)	Performing Arts - Dance
27 May 2023	BALLET REVOLUCION (Late Show)	Performing Arts - Dance
28 May 2023	KARTHIK & HARICHARAN	Concert - World & Cultural
1 June 2023	ST KILDA FILM FESTIVAL	Film
2 June 2023	NATASSA THEODORIDOU	Concert - World & Cultural
3 June 2023	THE WAIFS	Concert - Blues & Roots
9 June 2023	MARK NORMAND	Broadcast
10 June 2023	ROLLING THUNDER VIETNAM	Concert - Variety
13 June 2023	ELLA MAI	Concert - Pop
14 June 2023	MENTONE GRAMMER - CENTENARY SHOWCASE	School
15 June 2023	THE CHURCH	Concert - Rock & Indie
16 June 2023	BOY & BEAR	Concert - Rock & Indie
18 June 2023	SOOSHI MANGO (Early Show)	Concert - Comedy
18 June 2023	SOOSHI MANGO (Late Show)	Concert - Comedy
20 June 2023	BILLY OCEAN	Concert - Hip Hop & RNB
23 June 2023	SYMPHONY OF ANGELS	Concert - Rock & Indie
24 June 2023	ARC PRESENTS DARK SIDE OF THE MOON	Concert - Rock & Indie
25 June 2023	10CC	Concert - Rock & Indie
4 July 2023	IDOMENEO - MOZART	Performing Arts - Opera
6 July 2023	IDOMENEO - MOZART	Performing Arts - Opera
8 July 2023	IDOMENEO - MOZART	Performing Arts - Opera
14 July 2023	CARL BARRON	Concert - Comedy
15 July 2023	CARL BARRON	Concert - Comedy
26 July 2023	LOYLE CARNER	Concert - Hip Hop & RNB
27 July 2023	LOYLE CARNER	Concert - Hip Hop & RNB
29 July 2023	BJORN AGAIN - World's no 1 ABBA tribute show	Concert - Variety
30 July 2023	ZAKIR KHAN	Concert - Comedy
2 August 2023	ROCKWIZ SALUTES MUSHROOM	Concert - Variety
4 August 2023	RANDY FELTFACE	Concert - Comedy

5 August 2023	SWAN LAKE	Performing Arts - Dance
11 August 2023	IAN MOSS	Concert - Rock & Indie
12 August 2023	YOU AM I PRESENTS TOMMY	Concert - Blues & Roots
19 August 2023	THE ROCK PROMS	Concert - Variety
25 August 2023	THE ULTIMATE EAGLES EXPERINCE	Concert - Variety
26 August 2023	ELVIS - ONE NIGHT IN VEGAS	Concert - Variety
31 August 2023	CAPRICCIO	Performing Arts - Opera
2 September 2023	CAPRICCIO	Performing Arts - Opera
8 September 2023	MATTEO LANE	Concert - Comedy
9 September 2023	QUEEN BOHEMIAN RHAPSODY	Concert - Variety
23 September 2023	DAVID GARRETT	Concert - Classical & Jazz
6 October 2023	MICHAEL FRANZESE	Speaking
13 October 2023	MY COUSIN VLAD	Concert - Comedy
21 October 2023	MEMORIES OF SANREMO	Concert - World & Cultural
27 October 2023	LAUREN SPENCER SMITH	Broadcast
28 October 2023	NUTCRACKER	Performing Arts - Dance
2 November 2023	JIMMY REES	Concert - Comedy
18 November 2023	BELINDA CARLISLE	Concert - Pop
19 December 2023	GALILEO	Performing Arts - Opera
21 December 2023	GALILEO	Performing Arts - Opera
22 December 2023	GALILEO	Performing Arts - Opera
4 April 2024	ELVIS COSTELLO	Concert - Blues & Roots

## VENUE & COMMUNITY

Aligned with how we have seen our events calendar increase with high attendances and engagement, so does our engagement with the local community. Through both the Community Reservations and Palais Theatre Community Fund, we have seen more awareness of both initiatives than ever before, based on the number of applications and general interest. In addition, The Palais Theatre is also regularly used local schools, film and TV productions and competitions.

### Community Reservations 2023/23

- Dine with Heart – 24<sup>th</sup> May 2022
- Charity Gala for Ukraine – 17<sup>th</sup> July 2022
- St Kilda Festival – 19<sup>th</sup> Feb 2023

In addition, Palais Theatre hosted the following community driven events outside of the Community Reservations Program:

- Roady for Roadies – 1<sup>st</sup> May 2022
- Dine with Heart Bump in and out days – 23<sup>rd</sup> & 15<sup>th</sup> May 2022.

### Community Reservations Ahead

In the last 12-18 months, the CoPP Community Reservations Committee had a refresh, and seen a better engaged community. We look forward to being part of reviewing the next lot of applications later in year for 2024, though we currently have had or about to have following in the 2023/24 period:

- Zionism Victoria – 26<sup>th</sup> April 2023
- Dine with Heart – 3<sup>rd</sup> May 2023
- St Kilda Film Festival – 1<sup>st</sup> June 2023
- Lighthouse Foundation – 24<sup>th</sup> August 2023
- Heart of St Kilda Concert – Oct/Nov 2023
- Southside Justice – Nov 2023
- Restitch – Date TBC
- Leica Show – May 2024



# Palais Theatre Community Fund

In 2022, we were able to return strong with the Palais Theatre Community Fund (PTCF) with two rounds and 22 funding requests totalling \$102,000 being supported. As of April 2023, the total raised by the PTCF to date was \$415,609.85.

We also farewelled a few of our committee members Jo Daniell and Maya Weiss due to the end of their tenure. We thank them for their time and input into the Round Seven and Eight of the PTCF. In 2023 we welcomed three new PTCF Committee Members Julie Stragalinos, Lena Fishman and Marissa Cesario.

*“During 2022/23 we were able to give out over \$102,000 to the local community”.*

Round 9 has been officially launched on May 12<sup>th</sup> with enhanced communication strategy and promotion to ensure communities are aware of the fund, with the fund being included in CoPP’s Diversity Newsletter and Josh Burns MP Newsletter.

PTCF Community Fund 2022/23					
Year	Month	Deposits - 50c / ticket sold	Payments	Description	Balance
2022	Apr	\$23,460.00			\$46,839.33
2022	May	\$10,418.00			\$57,257.33
2022	Jun	\$7,024.50			\$64,281.83
2022	Jul	\$6,043.00	(\$35,500.00)	Round 7	\$34,824.83
2022	Aug	\$8,692.00	(\$5,000.00)	Round 7	\$38,516.83
2022	Sep	\$11,855.00			\$50,371.83
2022	Oct	\$11,937.50			\$62,309.33
2022	Nov	\$9,868.00	(\$62,182.00)	Round 8	\$9,995.33
2022	Dec	\$5,309.50			\$15,304.83
2023	Jan	\$8,071.00			\$23,375.83
2023	Feb	\$11,142.00	(\$180.00)	Photography	\$34,337.83
2023	Mar	\$12,061.00			\$46,398.83

## Palais Theatre Community Fund Round 7

Round 7 was ran in first half of 2022 where the committee was able to return to grants of up to \$5000 grants for the local community, with increased shows and attendances post covid -19. The following organisations were successful in grants:

- Housing First – This program brings together artists from community and public housing to create and exhibit art in a group show.
- Port Phillip EcoCentre Inc - The Port Phillip EcoCentre (PPEC) offered a Beachkeepers project to community members at the south end of the municipality to keep beaches clean.
- Port Phillip Community Group – Five Minutes of Fame (FMOF) is an ‘Open Mic’ Cabaret Event for residents of Port Phillip who may not have the means, confidence or opportunity to attend such an event.
- Theatre Works – The She Writes Collective is Theatre Works two-year writing program to develop female-identifying and non-binary playwrights.
- Australian National Memorial Theatre Limited – The purchase and installation of new chain motors for the theatre’s new lighting system.
- Space2b Social Design Inc – Up Up & Away, will directly support 6 local culturally diverse female entrepreneurs to build their business and financial independence. It will indirectly support a further 3 participants.
- Gasworks Arts Inc – The funding for the upgrade of the Foyer Gallery exhibition space by removing the old halogen lighting system with a newer LED track lighting system to assist with updating the gallery's capacity to illuminate exhibiting artwork properly.
- Artist for Kids Culture – The funding for ArtsbusTV, a new AKC project: a series of 30-minute episodes that engage children and youth aged 5 – 17 years-old in arts experiences, knowledge sharing, and connection to community.
- Red Stich Actors Theatre - PLAYlist 2023 will be held in St Kilda’s Alma Park as it was in 2021. It delivered opportunities for artistic growth and career advancement to at least fifty artists.

## Palais Theatre Community Fund Round 8

Round 8 was delivered during the second half of 2022, with a record number of applications received, with up to \$5000 in individual grants issued to the following successful applications:

- Elwood Life Saving Club – Purchase of boards for Nippers.
- South Port Community Housing Group - The project supports people living in our housing to attend activities and events that are often not accessible due to prohibitive cost.

- Rawcus Theatre Company Inc – “And there was dancing” brings together three diverse Rawcus performers with renowned projection artist Yandell Walton and cellist Campbell Banks to present a public art installation and performance.
- Yalukit Willam Nature Reserve – Promote awareness of the creation of this parkland.
- St Kilda Bike Kitchen Inc. – Fund two trailers to assist in this volunteer organisation repairing and teaching people to repair bikes.
- Australian National Memorial Theatre Limited – Replacement of mirrors in the dance studio at the National Theatre.
- St Kilda Police & Citizens Youth Club Inc – Funding boxing classes for those with Parkinson’s disease.
- Theatre Works - Theatre Works Emerging Artist Program is dedicated to emerging artists, giving them the opportunities to engage in their artistic process and extend their professional networks.
- Space2b Social Design – Promoting and funding 3D bas clay-relief work, an artistic technique involving lightly carving a design into a surface, dates back over 20,000 years.
- BalletLab Association Inc – support the premiere of five original performances and experiences for diverse audiences, cementing Temperance Hall as the home of dance in CoPP.
- Linden New Art – Funding the Little Artist Holiday Program, LAHP is a weeklong art-making program for children aged Gr2-Gr5 living in the City of Port Phillip.
- We Support You LTD – Promotion of the activation of the Menorah’s during Chanukah 2022.
- FoodFilled Incorporated – Assist in funding more resources to promote awareness of food wastage and insecurity.



# GRANTS

In January 2023, Palais Theatre successfully delivered a series of shows called “OnStage: The Series” which was a grant awarded by the Federal Government through RISE. The series of shows focussed on upcoming talent that would not usually get the opportunity to perform on the iconic Palais Theatre stage.

We engaged with events, production and live event photography students, to give them the opportunity and experience to be a part of a professional live music event.

We also engaged with the City of Port Phillip to program our support acts for every show, to provide local talent the opportunity to be a part of the show.



## SCHEDULE: BISF SUMMARY

	1/4/2017 to 30/9/2018	1/4/2018 to 30/3/2019	1/4/2019 to 30/3/2020	1/4/2020 to 30/3/2021	1/4/2021 to 30/3/2022	1/4/2022 to 30/3/2023
<b>Previous Year BISF Value</b>	\$ -	\$ 500,000	\$ 511,000	\$ 517,643	\$ 531,619	\$ 535,872
<b>CPI for 12 months to March</b>		2.2%	1.3%	2.7%	0.8%	4.5%
<b>Current Year BISF Value</b>	\$ 500,000	\$ 511,000	\$ 517,643	\$ 531,619	\$ 535,872	\$ 559,987
<b>Accumulated Minimum Sinking Fund Contributor</b>	500,000	1,011,000	1,528,643	2,060,262	2,596,135	3,156,121
<b>Actual agreed BISF Expenditure (current year)</b>	2,311,842	117,958	84,260	19,120	78,500	105,500
<b>Accumulated agreed BISF expenditure</b>	2,311,842	2,429,800	2,553,921	2,592,003	2,698,698	2,808,677
<b>Indexation on any Surplus Balance (ie negative)</b>	-	39,861	18,963	28,194	4,479	4,817
<b>Total Accumulated &amp; Agreed BISF expenditure</b>	2,311,842	2,469,661	2,572,883	2,620,198	2,703,177	2,813,494
<b>Balance in Sinking Fund</b>	<b>-1,811,842</b>	<b>-1,458,661</b>	<b>-1,044,240</b>	<b>-559,935</b>	<b>-107,043</b>	<b>342,627</b>

# SCHEDULE: 30 YEAR PROFILE

30 year Expenditure Profile Tenant	Annual Expenditure					
Expenditure by Category <sup>1</sup>	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
	<i>Actual</i>	<i>Actual</i>	<i>Actual</i>	<i>Actual</i>	<i>Actual</i>	<i>Actual</i>
<b>CAPEX</b>						
Renewal Program						
Upgrade Program	\$ 2,311,842	\$ 117,958	\$ 84,260	\$ 19,120	\$ 78,500	\$ 105,500
<b>TOTAL</b>	<b>\$ 2,311,842</b>	<b>\$ 117,958</b>	<b>\$ 84,260</b>	<b>\$ 19,120</b>	<b>\$ 78,500</b>	<b>\$ 105,500</b>
<b>OPERATIONAL COSTS</b>						
Utilities	not tracked	\$ 51,645	\$ 49,661	\$ 25,759	\$ 47,630	\$ 55,772
Essential Safety Measures	Inc. in Routine R&M	Inc. in Routine R&M	Inc. in Routine R&M	Inc. in Routine R&M	Inc OH&S below	Inc OH&S below
OH&S	Inc. in Routine R&M	Inc. in Routine R&M	Inc. in Routine R&M	Inc. in Routine R&M	\$ 4,688	\$ 5,586
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ 51,645</b>	<b>\$ 49,661</b>	<b>\$ 25,759</b>	<b>\$ 52,318</b>	<b>\$ 61,359</b>
<b>MAINTENANCE COSTS</b>						
Routine	\$ 22,152	\$ 30,895	\$ 29,494	\$ 24,209	\$ 29,444	\$ 42,739
Reactive, inc labour & consultants	\$ 39,199	\$ 84,934	\$ 123,999	\$ 39,379	\$ 32,127	\$ 50,240
<b>TOTAL</b>	<b>\$ 61,351</b>	<b>\$ 115,829</b>	<b>\$ 153,493</b>	<b>\$ 63,588</b>	<b>\$ 61,571</b>	<b>\$ 92,979</b>
<b>GRAND TOTAL</b>	<b>\$ 2,373,193</b>	<b>\$ 285,431</b>	<b>\$ 287,414</b>	<b>\$ 108,467</b>	<b>\$ 192,389</b>	<b>\$ 259,838</b>

5 Year Blocks				
Years 7-10	Years 11-15	Years 16-20	Years 21-25	Years 26-30
<i>Projected</i>	<i>Projected</i>	<i>Projected</i>	<i>Projected</i>	<i>Projected</i>
\$ 4,259,580	\$ 1,845,750	\$ 2,340,490	\$ 7,688,250	\$ 4,748,750
<b>\$ 4,259,580</b>	<b>\$ 1,845,750</b>	<b>\$ 2,340,490</b>	<b>\$ 7,688,250</b>	<b>\$ 4,748,750</b>
\$ -	\$ -	\$ -	\$ -	\$ -
\$ -	\$ -	\$ -	\$ -	\$ -
<b>\$ 4,259,580</b>	<b>\$ 1,845,750</b>	<b>\$ 2,340,490</b>	<b>\$ 7,688,250</b>	<b>\$ 4,748,750</b>